

VALUATION SERVICES





About us

DANOS is a Real Estate consultancy services company, that combines experience and professionalism of 5 leading valuation departments across Europe: Greece, Cyprus, Albania, Bulgaria and Serbia.

Each DANOS office specializes in the provision of valuation advice in their respective countries, complying with local and international codes of valuation standards.

This expertise allows us to undertake major, multi-location instructions as well as single asset appraisals for a wide spectrum of clients across a range of property types.

Our complete real estate services spectrum and our alliance with BNP PARIBAS Real Estate allows us to provide our services across the globe in the up most professional manner.



Corporate services

Financial Valuations

- Mergers & Acquisitions
- Liquidations
- Adjustment to International Accounting Standards (IAS)
- Purchase Price Allocation (PPA)
- Litigation support
- Real Estate operations (Sale & Leaseback, etc.)
- Exchange of Capital Shares

Industrial Valuations

- Mergers & Acquisitions
- Liquidations
- Adjustment to International Accounting Standards (IAS)
- Due Diligence Processes
- Property Damage Insurance

Advisory

- Corporate Restructuring
- Private Equity Operations (Management Buy Outs, etc.)
- Solvency Opinions
- Mortgage Valuations



Real estate services

Real Estate Valuations and Appraisals

- Aimed at Financial Entities and Real Estate Investment Funds
 - For the purposes included in the "Red Book" of the Royal Institution of Chartered Surveyors (RICS), "Blue Book" of the European Group of Valuers' Associations (TEGoVA)
 - > In compliance with local regulations
- Coverage of technical provisions in insurance companies

Advisory

- Real Estate Investments
- Implementation of Real Estate management and control systems

Indicative Recent Experience



Danos was selected by Attica Bank to value properties all around Greece, according to International Accounting Standards.



Danos was selected by OTE Estate, to value 2,300 properties all around Greece, according to International Accounting Standards.



Danos is instructed by Bluehouse to act as their retained annual valuer. Bluehouse manages three funds that invest in Greece, Bulgaria, Romania, Croatia and Serbia.



Danos was instructed by Hellenic Sugar Industry to perform valuation of a land plot and industrial complex in Serbia.



Danos was instructed to undertake the valuation of a plot of land of 1,000 sq m in Tbilisi Georgia and a three-storey building of 1,500 sq m in Yerevan Armenia.



Danos was instructed by the client to undertake the valuation and highest & best use analysis of land and commercial, industrial premises of the company. The properties are located in Montenegro, Bosnia and Bulgaria.

Indicative Recent Experience



Danos was instructed by the client to undertake the valuation and highest & best use of land and commercial premises of the company. These properties are located in Serbia.



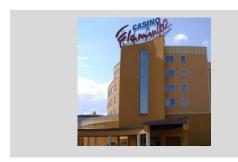
Danos was instructed by the client to perform valuation of a land plot and industrial buildings in FYROM.



Danos was instructed by IASO Group to undertake the valuation of properties owned by the company, all over Greece.



Danos was instructed by the client to perform valuation of a land plot and industrial buildings in Bulgaria and FYROM.



Danos was instructed by the client to perform a market research and valuation of a land plot under development in FYROM. The client intended to develop a complex with Hotel and Casino facilities. The study included a research about the hospitality market in Europe.



Danos was instructed by the client to undertake the desktop valuations of a company. These properties were located in Greece, Albania, Bulgaria, Romania, Egypt, Serbia, Germany and Hungary.

Indicative Recent Experience



Danos was instructed to value a portfolio of properties located in Nicosia's Old City. The properties will be refurbished by SFS fund. Danos are the retained valuers for this portfolio of properties.



Danos was instructed by Louis Group (at different time periods), to value hotels in Greece and Cyprus, owned by the company.



Danos was instructed by the client to undertake the valuation of land and industrial premises of the company. These properties were located in Greece, Albania, Bulgaria, FYROM, Slovakia, Moldavia and Italy.



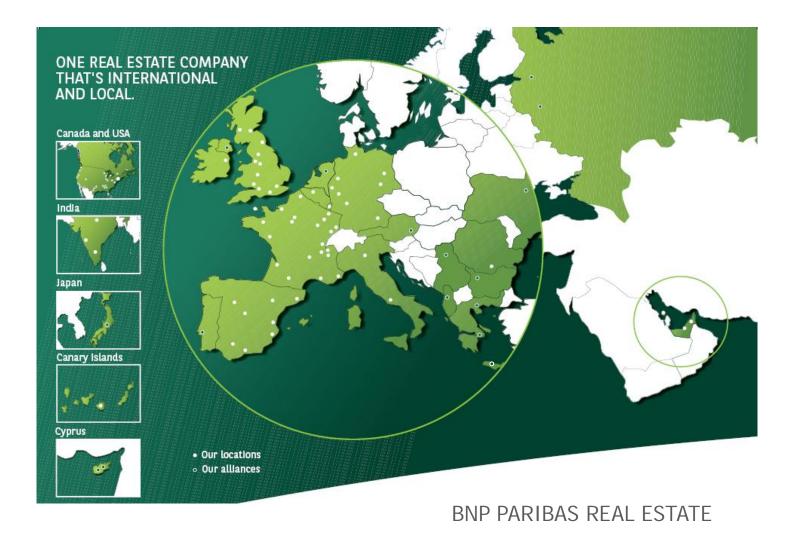
Danos was instructed by ELTA (Hellenic Post) to undertake the valuation of properties owned by the company, all over Greece.



Danos was instructed by ATLAS SH.A. (MILLS) to perform valuation of a land plot, industrial buildings and mechanical equipment in Tirana, Albania.



Danos was instructed to value 1,600 sq m office space in Athens, 200 sq m office space in Thessaloniki, 34,000 sq m warehousing space in Thessaloniki for corporate reasons. The properties were valued by our valuers from Athens and Thessaloniki Offices.



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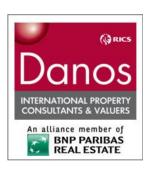
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