



Panos Danos

Managing Director
DANOS/BNP PARIBAS REAL ESTATE

1. Surname: Danos
2. First Name: Panos
3. Date of Birth: 20-04-1968
4. Nationality: Greek Cypriot
5. Family status: Married with 2 children
6. Educational and Professional Qualifications / technical capabilities/
memberships:
 - Bsc (Hons), Land Management and Development
 - Fellow of the Royal Institution of Chartered Surveyors
 - Member of the Hellenic Institute for Project Management
 - Member of FIABCI, IRRV, Estate Management Club and ERES
 - Member of the Scientific Technical Chamber of Cyprus
 - Expert Valuer by Professional Certification
 - RICS Assessor
 - Member of the Hellenic Institute of Valuation
 - Member of the Cyprus Valuers Association
 - Member of the Association of Greek Valuers
 - Chairman of the Greek Board of Appraisers
7. Current Employment: DANOS In Alliance with BNP PARIBAS REAL ESTATE
(Greece, Cyprus, Albania, Bulgaria & Serbia)

8. Summary of relevant tasks/experience (beginning with present position)

From	To	Employer	Location	Position and main activities
1995	Today	DANOS S.A.	Greece	Managing Director
April 1995	May 1995	Nea Ktimatiki S.A.	Greece	Vice Chairman of the company - financial and property services
1993	1995	Lambert Smith Hampton Hellas S.A.	Greece	Member of the Board of Directors - Property Consultant and Valuer
1991	1993	Lambert Smith Hampton S.A.	Greece	Property Valuer, Property Agent, Property Manager

9. Main competencies and experience and other related information

Large experience and capability in managing property projects. Most capable in motivating people and coordinating the diverse personalities and circumstances so as to achieve the predetermined goals. His lasting professional experience has covered all fields regarding Property Consultancy including planning and development advice, corporate agency, valuations, property and market research, lease auditing, investment analysis and portfolio management. He has written a series of articles for the Greek, Cyprus and International property markets which have been published to numerous local and foreign financial newspapers and magazines.